

## Can We Help You?

**Basic Questions (check the box if this applies to you - you may make your entries directly in this file)**

1. We have room for improvement in how we manage our projects
2. We'd like to learn more about low-cost marketing techniques
3. Having more high-paying customers would benefit our business
4. Our sales team could use a boost to improve our sales efforts
5. We'd like to know more about Value-based pricing instead of per-hour pricing
6. We tend to spend too much time fixing problems and not enough creating new products
7. Our rework costs are definitely too high
8. We'd like to improve our internal communication
9. We can stand some improvements in how our leaders and managers lead their teams
10. We are committed to doing what it takes to improve our business

### General Questions

What is the most vexing problem you face in your business today?

In the space provide below, briefly describe your desired business three years from today:

What are the key factors that might keep you from creating this vision of your future?

What difference would it make for you if your three year vision were completely realized?

**Please Save and E-Mail this Form to: [John@SteinsWay.com](mailto:John@SteinsWay.com)**